



**SCHOOL OF  
BUSINESS MANAGEMENT**



# **MBA (LAW) PLACEMENT BROCHURE 2021-2022**



# MBA (LAW) AT SBM, NMIMS MUMBAI

**The School of Business Management (SBM) of the SVKM's NMIMS Deemed to be University is a leading business school in India located in the heart of the finance capital city, Mumbai.**

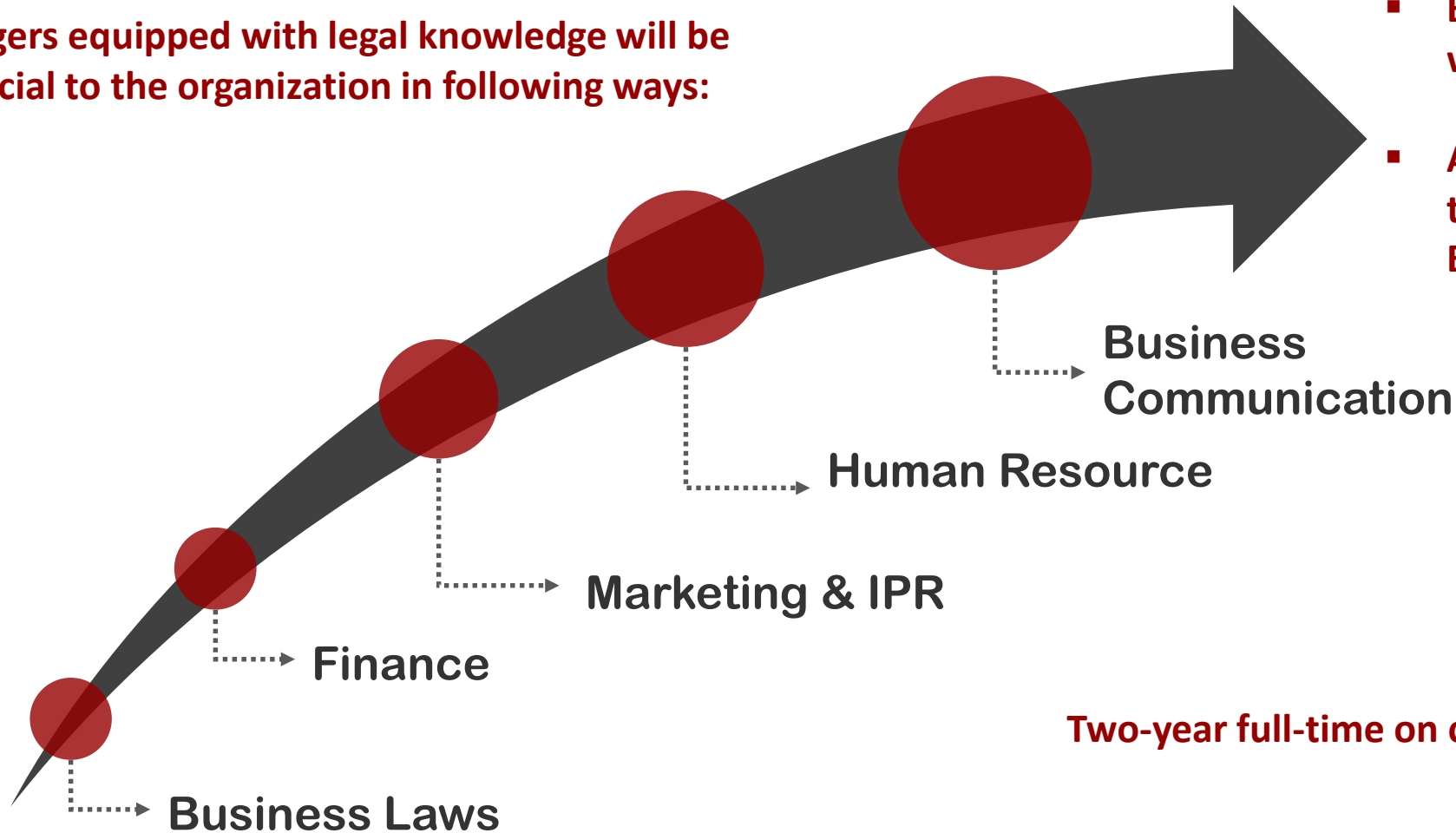
MBA (Law) is country's first of its kind program, designed to fulfil the needs of contemporary business ecosystem. The program offers a unique blend of courses streaming from business laws and various facets of management. Introduced by India's leading B-school, School of Business Management, NMIMS, Mumbai the program exemplifies excellence in all the areas, including academics, faculty, learning infrastructure, technology and industry reach.

The full-time two-year program covers business economics, operations and decision sciences, statistical analysis, marketing, human resources, strategy, communication skills, finance and sixteen domestic and international law courses. Students are engaged through lectures, presentations, case studies and assignments that ensure regular interaction with the industry. Academia also includes a comprehensive research paper to be prepared by the students under the guidance of an industry expert.

**Currently this MBA Program is in its fifth year and has successfully delivered three batches of students to the corporate world.**

# Why MBA (LAW) ?

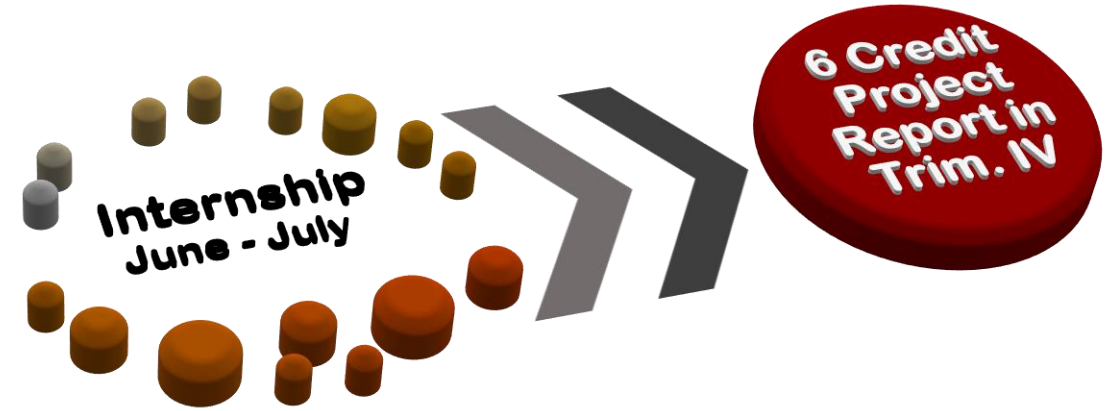
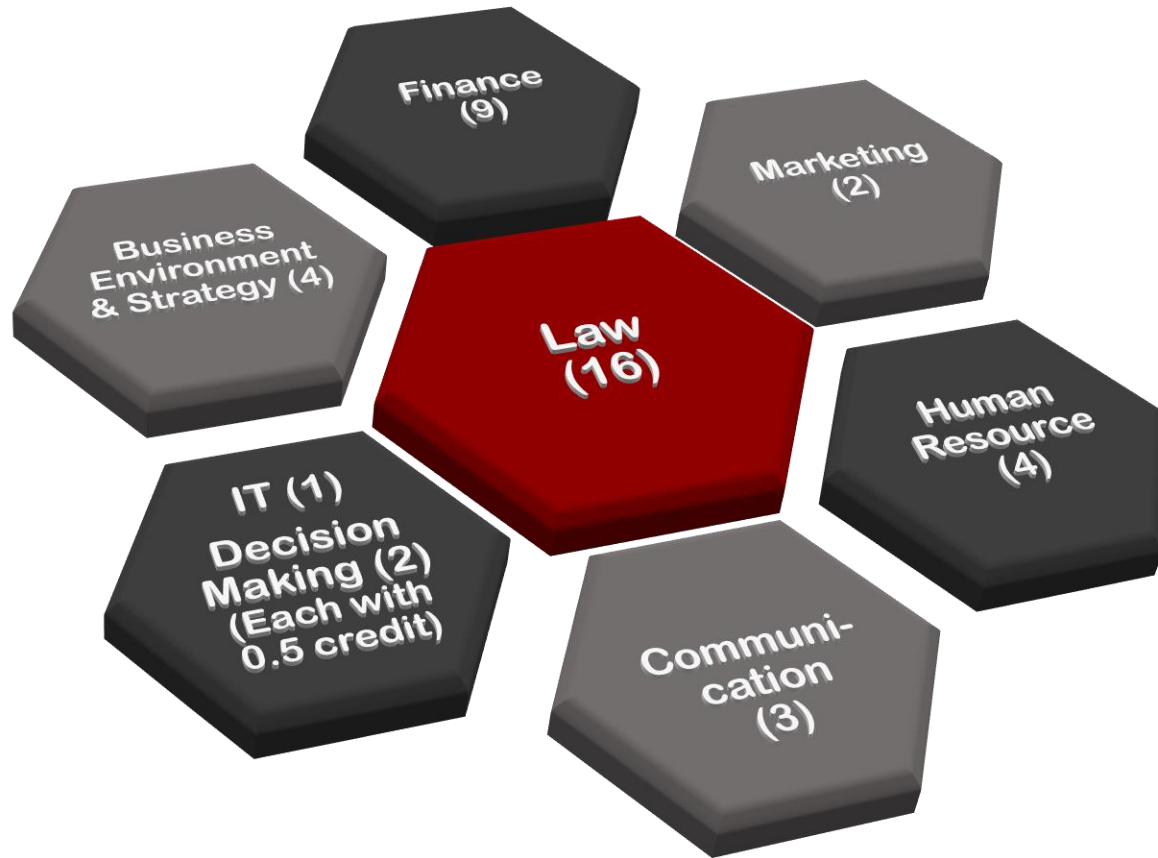
**Managers equipped with legal knowledge will be beneficial to the organization in following ways:**



- **Enhanced Leadership Skills with enriched soft skills**
- **Adaptive Management in the dynamics of Indian Economy**

**Two-year full-time on campus MBA programme**

# PROGRAMME STRUCTURE (YEAR 1 & 2)



## Course Distribution

Year I	: 20 Courses (57 Credits)
Year II	: 20 Courses (60 credits)
	: 1 Research Project (6 Credits)
Total	: 41 Courses (123 Credits)

Workshops and Guest Lectures by Industry Experts are arranged in every trimester.

# PROGRAMME STRUCTURE (YEAR 1 & 2)

## Term I

### Management Subjects:

- ❖ Financial Statement Analysis
- ❖ Statistical Analysis
- ❖ Oral Communications
- ❖ Individual Dynamics & Leadership
- ❖ Operations Research

### Law Subjects:

- ❖ Legal Methods
- ❖ Business Contracts

## Term II

### Management Subjects:

- ❖ Business Communication
- ❖ Group & Organization Dynamics
- ❖ Corporate Finance
- ❖ Marketing Management

### Law Subjects:

- ❖ Intellectual Property Rights
- ❖ Corporate Governance & Compliance

## Term III

### Law Subjects:

- ❖ Law of Bankruptcy & Insolvency
- ❖ Law & Infrastructure Development
- ❖ FDI & International Trade
- ❖ Banking & Insurance Laws
- ❖ Corporate & International Taxations
- ❖ Cyber Laws

## Term IV

### Management Subjects:

- ❖ HR Management
- ❖ Strategic Management
- ❖ Project Finance
- ❖ Strategic Financial Management

### Law Subjects:

- ❖ Litigation Management

## Project Work

## Term V

### Management Subjects:

- ❖ Negotiation Skills
- ❖ Environment Management
- ❖ Operational & Financial Risks Management
- ❖ Merger Acquisition & Restructuring
- ❖ Emotional Intelligence

### Law Subjects:

- ❖ Financial Markets and Regulations
- ❖ Legal Aspects of Merger Acquisition & Restructuring
- ❖ Competition Law

## Term VI

### Management Subjects:

- ❖ Customer Relationship Management
- ❖ Financial Institutions and Markets
- ❖ Ethical Issues in Management
- ❖ International Finance
- ❖ Entrepreneurship & Venture Capital Management

### Law Subjects:

- ❖ Financial Markets and Regulations
- ❖ Legal Aspects of Merger Acquisition & Restructuring
- ❖ Competition Law

# Admission Process & Eligibility Criteria for MBA (Law)

## Admission Process

Prospective candidates are admitted through NMAT (NMAT for Law) and / or an intensive personal interview.

This interview will be preceded by a written test for a total of 100 marks and will include, Objective questions of 75 marks and an essay of 25 marks.

The objective questions will be on the following areas:

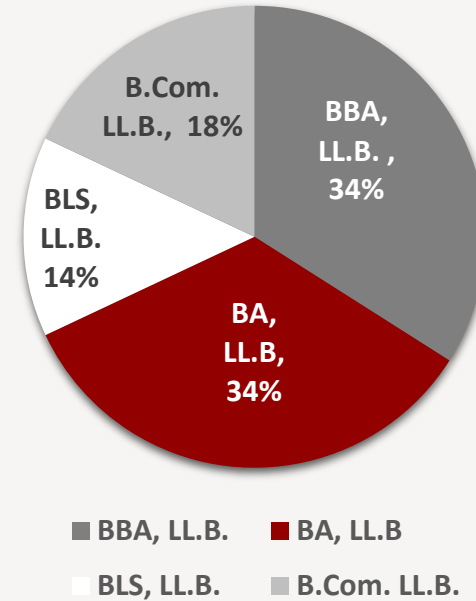
- Logical Reasoning: 25 Marks
- Legal Reasoning: 25 Marks
- English Language: 25 Marks
- Successful candidates passing through this process are admitted into the MBA (Law) Program.

## Pre- Admission Qualification

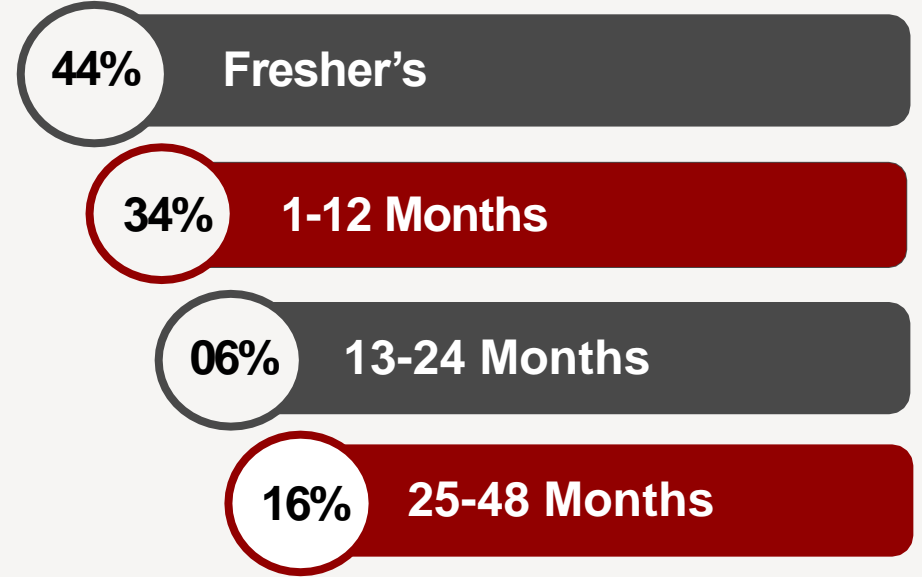


# Batch Profile of 2020-2022 Final Placements

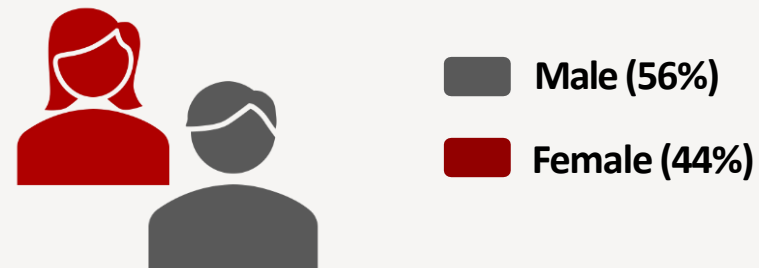
## EDUCATIONAL BACKGROUND



## WORK EXPERIENCE

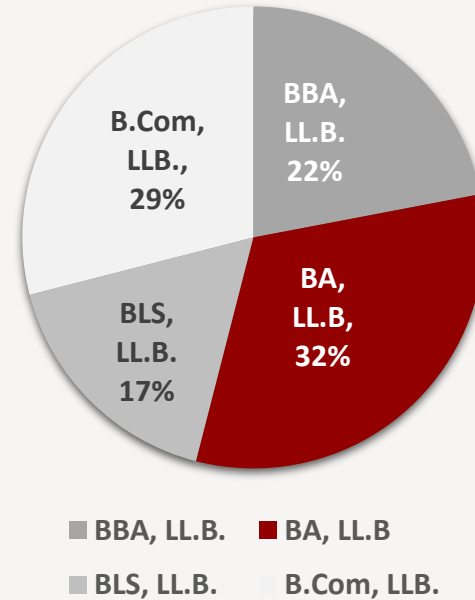


## GENDER RATIO

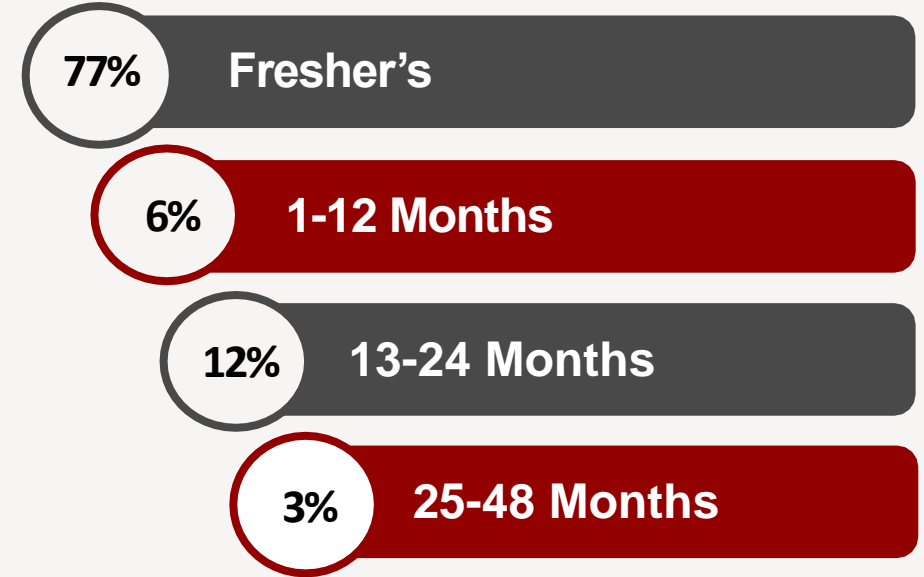


# Batch Profile of 2021-2023 Summer Placements

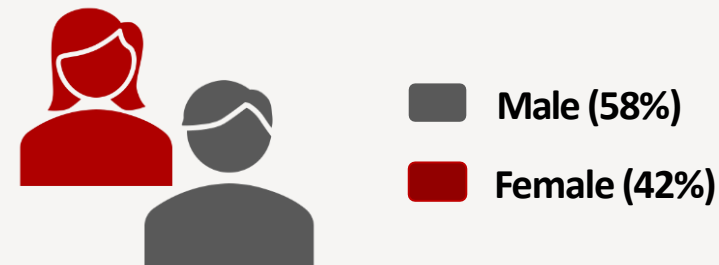
## EDUCATIONAL BACKGROUND



## WORK EXPERIENCE



## GENDER RATIO





# CORPORATE PARTNERS



# Profiles Offered



**Management Consultancy**  
**Legal Consultancy**  
**Legal and Risk Advisory**



**Legal Counsel**  
**In-house Counsel**  
**Litigation**  
**Management**



**Business Strategy Policy**  
**Making**  
**Claims Management**  
**and Advisory**



**M&A and Corporate**  
**Restructuring**  
**Due Diligence**  
**Contracts Management**



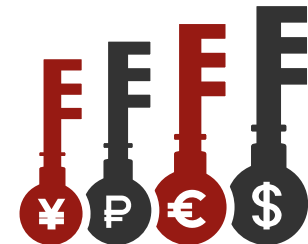
**Compliance Officer**  
**Due Diligence**



**Investment**  
**Banking**  
**IP Consultancy**  
**IP Manager**



**Human Resource Manager**  
**Labour Relations**



**International Banking and**  
**Financial Advisory**  
**Taxation Areas**

**MBA(Law) is an amalgamation of these roles instead of a standalone portfolio.**  
**Graduates shall be trailblazers of our economy and sought-after professionals for any organization.**

# Sectors to be Benefited the Most



## Manufacturing & Services

- Contracts management, Disputes settlement, Legal opinions
- M&A, Due Diligence, Complex Restructuring, Leases, IPOs
- Risk & Litigation Management,
- Governance & Compliances



## BFSI Sector

- All types of Banking and Financial Services through digital platforms
- Complex Risk Management of MFs, Alternate Investment Funds
- Insurance, Stock Exchanges, REIT, Investment Banking, Compliance



## IT & E-commerce

- IT Jurisprudence, Risk Management for IPR, Cyber Laws
- Digital Age Contract Management for Fintech, Virtual Market, Blockchain
- Cross-border Deal Management, Information Security, Branding



## Consultancy Services

- All Services rendered by Lawyers and Solicitors
- Financial Consulting, Assurance, DD, Investment Banking
- Direct & Indirect Taxation, Transfer Pricing, International Taxation



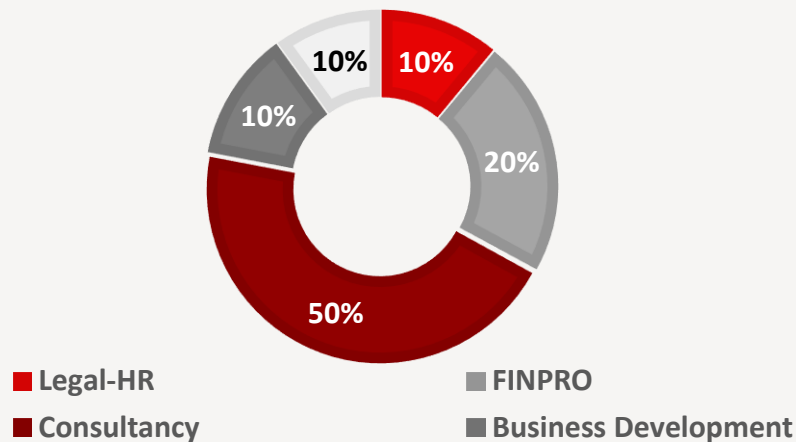
## Others

- Aviation, Health Care, Academics, Social Entrepreneurship, etc.
- Environment Health and Safety, Social Enterprises and CSR
- Competition, Bankruptcy, Cyber Currency, Policy Protection, etc.

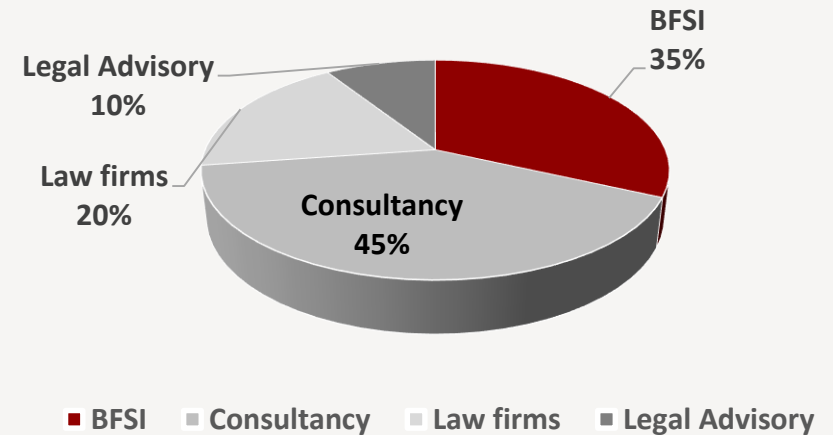
# FINAL PLACEMENTS HIGHLIGHTS

There has been a tremendous response for on-campus recruitments. A good no. of companies have selected students for various coveted profiles and a few companies would be sharing the results post ease of the lockdown.

## JOB PROFILE WISE PLACEMENTS



## SECTOR WISE COMPANIES VISITING FOR PLACEMENTS



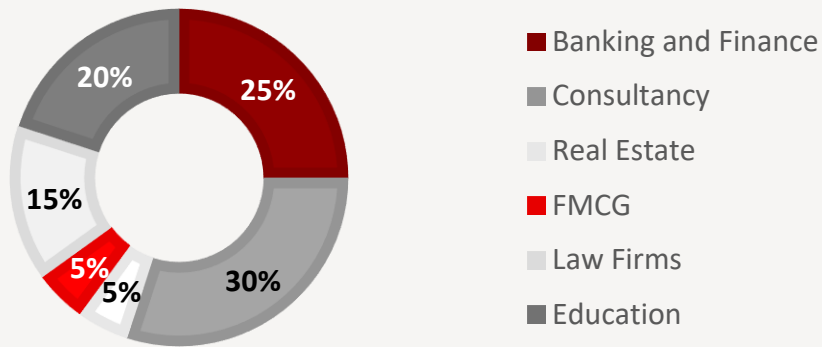
**AVERAGE PACKAGE- 9.0 LPA**

**HIGHEST PACKAGE- 15.7 LPA**

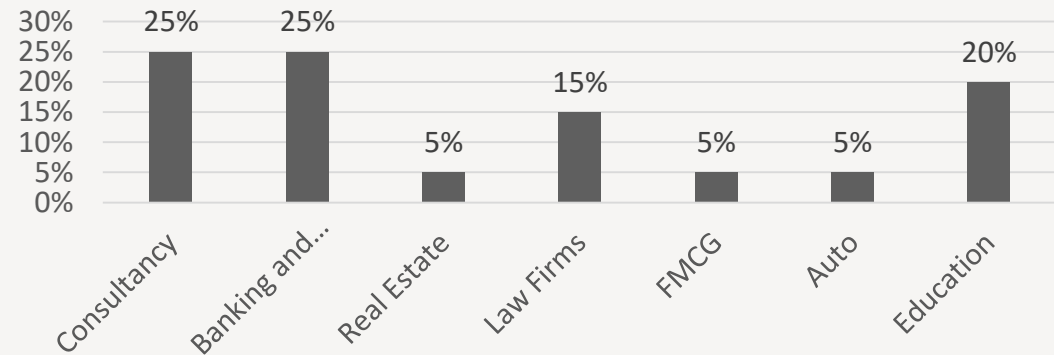
# SUMMER PLACEMENTS HIGHLIGHTS

Summer placements are an integral aspect of the pedagogy for MBA (Law). The batch was able to attract coveted profiles and lucrative stipends for the Summer Placements 2020 – 2021.

## SECTOR WISE STUDENT PLACEMENTS



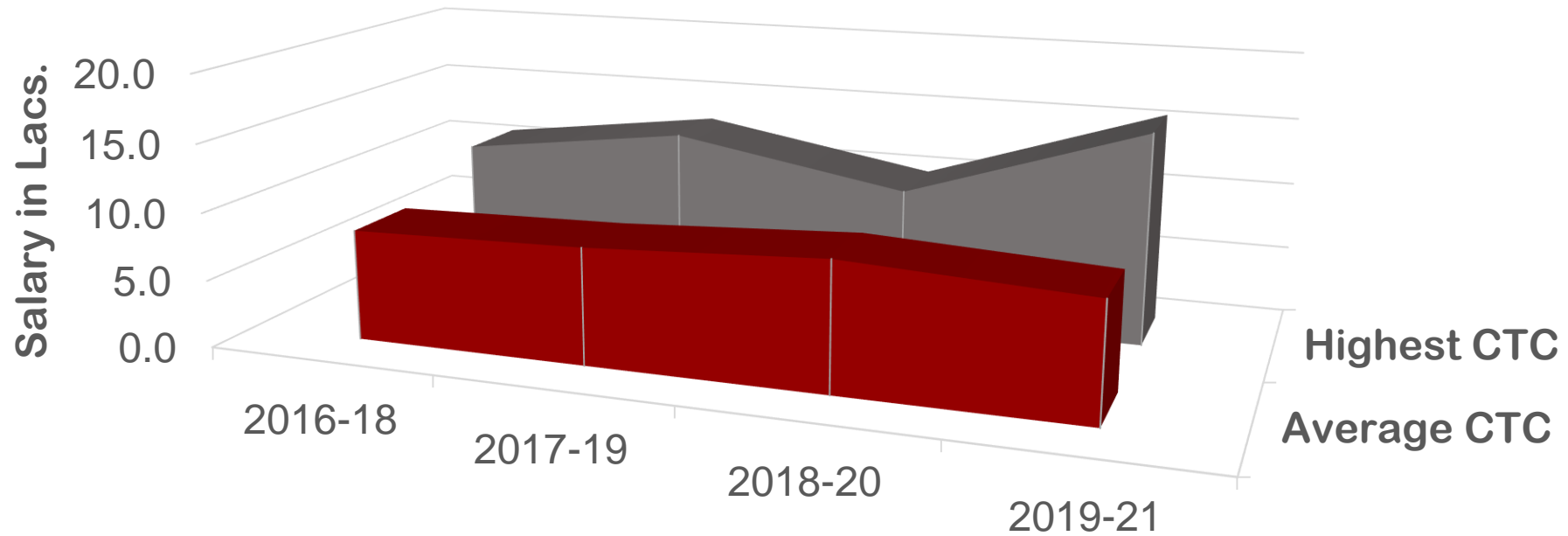
## SECTOR WISE COMPANIES VISITING CAMPUS



**AVERAGE STIPEND - 10.5K**

**HIGHEST STIPEND - 40K**

# HISTORICAL OUTCOME



	2016-18	2017-19	2018-20	2019-21
■ Average CTC	8.2	8.6	9.5	8.6
■ Highest CTC	10.8	13.0	10.0	15.7

■ Average CTC ■ Highest CTC

# INDUSTRY INTERACTION & CORPORATE PROJECTS

Corporate projects help students gain experience in different sectors other than that of their internship and are usually done for a period of 4 weeks. It gives an opportunity for the industry leaders and students to interact and work on short projects, thereby helping a student to build strong industry connections and professional opportunities.



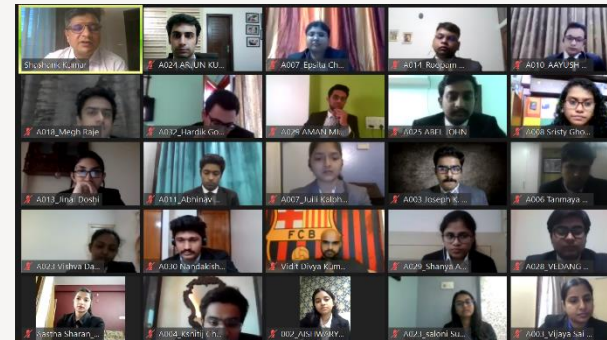
**Ms. Parveen Mahtani | Head- Legal & Compliance at Tata Realty and Infrastructure**



**Mr. Himanshu Tewari | Partner at KPMG India**



**Ms. Natasha Fernandes | Head- Legal at B4U**



**Mr. Shashank Kumar | Assistant VP Legal at Adani Power Ltd.**



**Ms. Kulbir Kaur | Associate Partner at EY**

**As campus engagement events, we conducted 22 sessions throughout the academic year including guest lectures & workshops.**

# CONTACT US



## SCHOOL OF BUSINESS MANAGEMENT

**We invite you to join us in shaping tomorrow's leaders.**

Contact us for further details

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# Thank You



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